

▼ **Tablet Powered**

The Hype: The new Total e Golf Tablet is the only tablet-based golf course management platform and POS device designed exclusively for club management and golf operations.

The Skinny: The Total e Golf Tablet allows club and course operators to process payment in real-time and manage all areas of their facility, including food and beverage, tee times, events, the back office and the pro shop, from anywhere on the course.

Tech Specs:

- ▶ Operates over a wireless network
- ▶ 12-inch touch screen
- ▶ Lightweight, fast and easy to use

MSRP: \$995 (hardware; free with minimum software purchase)

ROI: Cannot directly measure (However, officials report that the product will pay for itself in two to four months through speedier customer service and the ability to transact with customers from anywhere at any time.)



▶ **Making a Proclamation**

The Hype: Lebanon Turf's new Proclamation is a versatile, low-growing bentgrass with medium shoot density and aggressive lateral spreading characteristics that promote turf quality and resist scalping.

The Skinny: In NTEP trials at Virginia Tech, Proclamation was top-ranked for dollar spot resistance on fairways and has shown strong resistance to anthracnose and copper spot.

Tech Specs:

- ▶ High resistance to dollar spot
- ▶ Ideal for use on fairways, greens and tees
- ▶ Fast-establishing—covers bare spots quickly, reduces GUR
- ▶ Low growth habit helps reduce mowing

MSRP: Approximately \$10/pound

ROI: Cannot directly measure (However, officials stress that the product's aggressive growth characteristics and ability to resist disease helps reduce the need for fungicides and other nutrients.)

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